

For the Metropolitan Educational Council

You are seeing costs rise on health insurance plans like never before. At the Metropolitan Educational Council (MEC), this situation is taken seriously. Our member-only insurance committee has endorsed the promotion of plan designs intended to unite more members into the common goal of reducing costs.

The new ***MetroPlan*** is designed to be both consumer-driven and design-driven. Plan design is the most significant factor in controlling costs and groups are being encouraged to adopt the ***MetroPlan*** as their negotiated benefit. With a more united effort, we can produce lower rates; while at the same time see lower administrative fees and better service. The pooling discounts alone averaged 4% total premium savings on 2003 renewals for participating members.

Plan design can motivate your employees to become responsible consumers. Wellness promotion can achieve the most promising deterrent to rising costs: good health. The ***MetroPlan*** promotes both.

We are available to meet with you individually for a confidential review of the ***MetroPlan*** strategy. Please call or email joe@gradyenterprises.com with any questions. You may also contact Elmo Kallner, Executive Director of the MEC. Thank you.

P.S. Premium Refund and Alternative Funding Options are available to qualified groups.