



## **DNO PRODUCE PROPOSAL**

DNO believes that in order to get the best value for the MEC and member districts on an extremely volatile item such as fresh fruits and vegetables, the ideal method to use is the cost plus.

DNO will provide a weekly price list with the full line of school fresh and fresh cut produce to be sent to the MEC with a \$3.75 / case mark-up. The price list will be sent to the MEC and member districts (upon request) via fax or email by DNO by the Wednesday proceeding the following weeks pricing. The pricing will be good for the following week Monday-Friday. MEC will also post the pricing on their website under purchasing → food catalogs.

DNO is currently the prime vendor for the produce portion of the National School Lunch Program in the states of Ohio, Pennsylvania, Michigan and West Virginia. DNO has a great deal of experience in dealing with fresh fruits and vegetables specifically designated for use in a school setting. Furthermore, DNO has a state of the art processing facility in which it manufactures fresh cut, individually portioned items that are specifically designed for schools. This is a great advantage to schools who participate in the fresh fruit and vegetable snack program.

DNO will assist member districts with events promoting healthy living and eating fresh produce. DNO has members of its team dedicated to assisting schools and school district events, markets and encourage staying fit, eating healthy and consuming more fruits and vegetables.

Schools across the nation are going through a revolution in the cafeterias with more and more children, parents and government organizations requesting that the children in our schools eat more fresh fruits and vegetables. DNO is on the cutting edge of this revolution and has the experience and expertise to help the MEC member districts become a part of this national change.

Company website: [www.dnoinc.com](http://www.dnoinc.com)

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Ordering Information: 3 business days

Net 28 days

\$150.00 minimum for free delivery, otherwise \$10.00 delivery charge for orders under \$150.00